

## Message Text

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PAGE 01 STATE 005072

15

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM:BIC:OED:JTHARDISTY:KR

APPROVED BY EB/OCA/CM/AWALLACE

COM:BIC:OED:SIPS:SSLEON

COM:BIC:OIM:RRYDLUN

COM:BIC:OED:OBOD:RCOHEN

STATE:AF:W:GMITCHELL

----- 026824

R 082350Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: PRODUCT OPPORTUNITY: VEHICLE SALES TO MOD

REF: LAGOS 11182 OF NOVEMBER 12, LAGOS

PASS: H. CAHILL

1. SIPS HAS SPOKEN WITH REMAINING THREE MANUFACTURERS WHO WILL BE TRAVELING TO LAGOS WITHIN WEEK TO SIGN CONTRACTS AS DEFINED IN REFTEL.

2. FORD CO. TEAM OF WALTER CURTIS, WILLIAM TOTTON AND PAUL TAYLOR WILL ARRIVE LAGOS AT 0530 JANUARY 9 ON BRITISH CALEDONIA FLT. 359 AND WILL BE AVAILABLE TO MEET WITH MOD IN PM OF 9TH OR AM OF 10TH. FORD HAS REQUESTED EMBASSY ASSISTANCE IN OBTAINING ROOMS AT EKO HOTEL.

3. AMERICAN MOTORS REPRESENTATIVE PAUL HARDY WILL ARRIVE LAGOS JANUARY 12 IN PM ON PAN AM FLT. AND PLANS TO REMAIN LIMITED OFFICIAL USE

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THROUGH 16TH. HARDY ALSO REQUESTS EMBASSY ASSISTANCE IN

OBTAINING ROOM AT EKO HOTEL.

4. AM GENERAL REPRESENTATIVE M. A. KILLINGER WILL ARRIVE JANUARY 8 FOLLOWED BY MESSRS. MARKWOOD AND STEGGLES ON EITHER 13TH OR 14TH. ACCOMMODATIONS HAVE ALREADY BEEN ARRANGED.

5. PAUL HARDY INDICATED TO SIPS THAT HE UNDERSTOOD THAT ANOTHER MOD DELEGATION WAS PLANNING TO TRAVEL TO U.S. NEAR END OF JANUARY TO MEET WITH AMERICAN MOTORS AND AM GEN. HARDY WOULD LIKE TO REQUEST THAT, IF SUCH DELEGATION IS STILL PLANNING TRIP, TWO DAYS OF ITINERARY BE ALLOCATED TO AMERICAN MOTORS IN DETROIT. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** BIC:OED:JTHARDISTY:KR  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 76 LAGOS 11182  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 JUL 2004  
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**TAGS:** BEXP, NI  
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